

Pawan Kumar

Personal Information

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Contact Number :

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Father's Name :

Jagdish Prasad

Date of Birth :

05 – 01 – 1985

Address :

B – 703
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Sector – 3, Vaishali
Ghaziabad – 201010

Sales and Marketing

Personal Summary

A passionate sales hungry individual who can excel in any sales environment. Want to work and contribute productively towards the value addition of the organization and to establish myself in the industry. Possess the 'can do' attitude, required to get things done.

Professional Experience

Shriram Fortune

MARKETING OFFICER (April 2012 – Present)

Responsible for handling and directing a team of business associates.

Duties

- Recruiting new Business Associates
- Meeting with the Business Associates and train them about the products and offerings.
- Organising the meetings of Business Associates for solving their problems and teaching about the new methods.

Britannia Industries

MANAGEMENT TRAINEE (August 2011 – March 2012)

Was responsible for sales and distribution handling. Also was responsible for generating new businesses. Worked as a key member in NCR for "Britannia Subhkaamnayein" Project.

Key Skills and Competencies

- High interpersonal skills.
- Possess a flexible, learning and detail oriented attitude.

Academic Qualifications

Joseph School of Business Studies, Allahabad (2009 – 2011)

MBA – Marketing with 82%

B N College, Patna University, Patna (2005 – 2008)

B Sc (Computer Science) with 74.6%