

# **SAP HANA HOSTING ON PROGRESSION CLOUD**

**CUSTOMER CASE STUDY**



## 02

## JCT CHOOSES PROGRESSION AS PREFERRED CLOUD PARTNER FOR SAP HANA

*A front runner in the textile manufacturing industry, JCT Ltd has opted for Managed SAP HANA Hosting on Progression Cloud for better productivity and more data driven decisions*

**“**Today it has been almost three years we are with Progression, and I am proud to say, we have chosen the best as per our criteria, we are having excellent time, the service and particularly the commitment, is remarkable! Thanks to Progression, today we only focus on our core business and rest all is taken care by the efficient Progression team.” **”**

**- Mr. Rajeev Bakshi, Sr. GM-IT.**

JCT Ltd is one of the largest textile manufacturers of India with operations in two different businesses- cotton, synthetic & blended textiles and nylon filament yarn. In India, eco-friendly fabrics made of organic cotton was introduced by JCT Ltd. Also, its textile division was the first in the industry to be accredited with an ISO 9001 certification.

A robust work force for 4500 and the capacity to produce 4 million meters of the finest cotton and blended fabrics every month, JCT is undeniably a key player in both the domestic and export markets.

JCT Ltd had textile mills at two locations- Phagwara and Hoshiarpur. Phagwara was the first plant location from where the textile business started, and it was running on Ramco ERP. Whereas Hoshiarpur plant was deployed with SAP ECC. After investing 6-7 years in SAP ECC at Hoshiarpur plant, the company decided to revamp their IT setup as it neared obsolesce and they wanted to save money on implementation costs.

## 03

JCT Ltd had a choice whether they want to go on-premise or move to cloud keeping their SAP ECC version intact. As they were running two separate platforms, it was the convenience of the cloud utility and to consolidate both the ERPs, which had driven the customer to host their environment on cloud.

### The Challenge

While Hoshiarpur was already deployed on SAP, Phagwara was completely running on a different landscape and ERP. The challenge was to convince the management to move from existing ERP to consolidated HANA platform for both the plant locations, changing the mindset of the users who are using the older version of SAP or a completely different ERP and figure out a partner who can help them in hosting this infrastructure because they wanted to move it on managed cloud format.

JCT started to look for several cloud service providers who they felt will be capable of doing the migration and hosting and they started shortlisting and evaluating them on various parameters with a very stringent criterion.

**“It is important to choose the right partner for your business need and this selection is always a tough one for any organization as lot of things are put at stake.” said Mr. Rajeev Bakshi, Sr. GM-IT.**

Then after few iterative discussions with their management and IT Team, they decided that they would not only upscale their infrastructure but also upgrade the version of ECC and they would want to move quickly to S/4HANA to reap value from the new product suite as they found better business value in adopting it. Thereafter, a rigorous evaluation process of 6-7 months followed and the management unanimously decided to go with Progression as their cloud partner delivering the right solution and having a good credibility.

# 04

**Rajeev continued “So when we decided to go for SAP S/4HANA on Managed cloud, we evaluated almost 10 Partners across India – our main criteria was to select a partner who is technically sound, understands in-and-out of “Technology”, can provide the best solution and support, and who is highly approachable when needed. So, after a meticulous and painstaking process of evaluation we found Progression as a perfect fit.”**

Since then, Progression has been hosting SAP HANA for JCT Ltd along with supporting them in their IT-related decision making and managing their IT infrastructure for high availability. The textile industry in India has been a pioneer industry and JCT Ltd being one of the leading manufacturers must constantly compete and survive purely on its strength and competitive edge. We have successfully conducted two drills for DR so that in case of any disaster or unexpected incident, their core business functions and operations are not severely impacted by the critical downtime.

Early adoption of cutting-edge technologies and emerging IT infrastructure has enabled JCT to focus on their core business without having to worry about managing their IT.

## About Progression

Progression is an award-winning Managed Cloud and IT Infrastructure provider to large and mid-market companies in India. Progression has been at the forefront of technology, delivering outstanding IT infrastructure services to its clients.

Progression delivers end-to-end Managed Cloud for mission critical applications such as SAP S/4 HANA & SAP ECC, Microsoft Dynamics (AX and NAV), Disaster Recovery as a Service (DRaaS) and Remote Infrastructure Monitoring & Management (RIMM). This is delivered through TIER 3+ Public Data Centres spread across India, including Progression’s own Data Centre and NOC at Gurgaon, India.

In addition, Progression works with mid-market, large enterprise and public sector clients for their on-premise critical IT Infrastructure. Progression designs, delivers, setup and manages their Enterprise IT Infrastructure.