



Veeam Software

Defining Availability for the Modern Data Center™



Microsoft Partner

Gold Application Development
Gold Management and Virtualization

Welcome to Veeam

Veeam enables the Always-On Business by providing solutions that deliver Availability for the Modern Data Center™

- A global company with Headquarters in Switzerland
- Founded in 2006
- 1,500 employees
- 111,000 customers worldwide
- 96% of Fortune Global 500 use Veeam
- 25,000 ProPartners
- 3 Global Support centers
- 2 R&D centers

VEEAM WINS **55** BIGGEST AWARDS

in Virtualization
Industry



2012 PARTNER OF THE YEAR
Management and Virtualization
Winner

Current solutions insufficient

**Employees
departing
nine-to-five**



**Operations
across time
zones**



**Connected
along the value
chain**



**Customers
online**



**Internet
of Things**



- Access to all data and applications anytime
- Zero tolerance for data loss
- Recovery Time & Recovery Point Objective (RTPO) < 15min



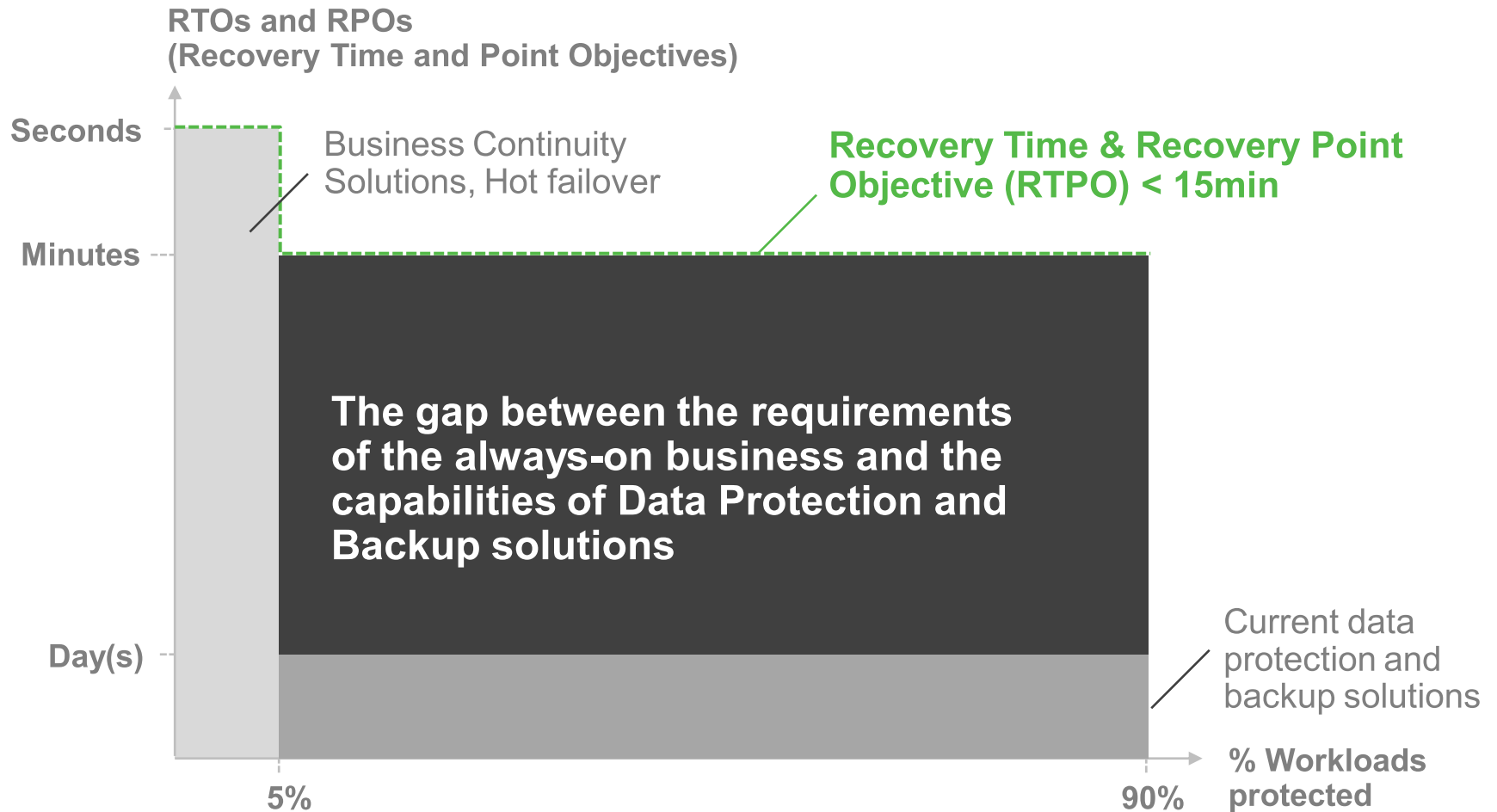
Data Center



**Hot standby solutions
RTPO < 1min
Expensive, use for 5%
of applications and data**

**Legacy Backup,
Data Protection
Affordable, all applications
RTPO > hours, days**

The Availability Gap



Still struggling...

- 85% of customer experience problems with backup and recovery due to:
 - Costs
 - Capabilities
 - Complexity
- Companies need tools built for virtualization to protect virtual environments



Missing
× **Capabilities**
× **Complexity**
× **Cost**

new Veeam Availability Suite

Enabling the Always-On Business
by providing availability
for the Modern Data Center

Availability for the Modern Data Center

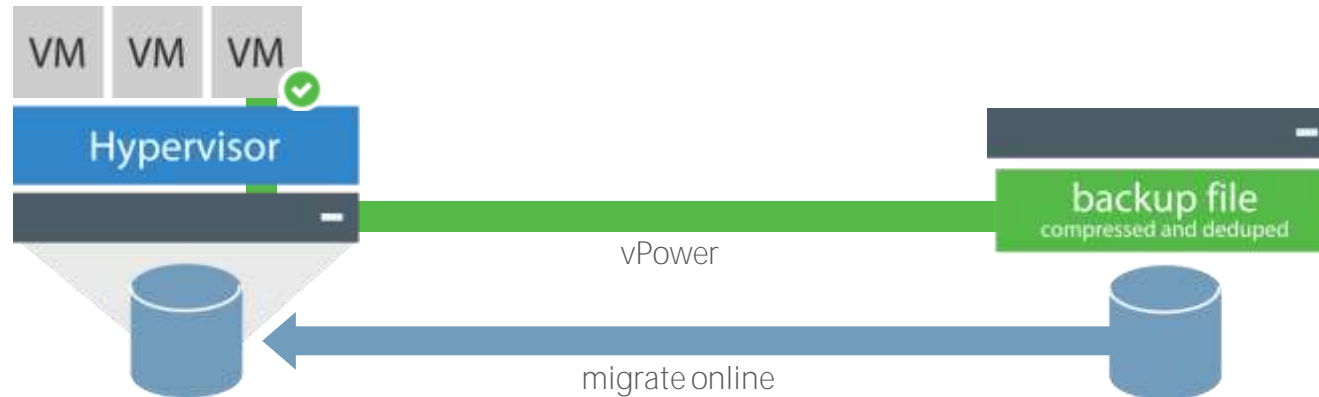
Unprecedented combination of capabilities

- **High-Speed Recovery**
- Data Loss Avoidance
- Verified Protection
- Risk Mitigation
- Complete Visibility



High-Speed Recovery

instant VM recovery



Fast : Restart a VM directly from a backup file in 2 minutes

Readily available: Uses existing backups and backup storage

Buys you time: Users keep working while you troubleshoot the problem

Availability for the Modern Data Center

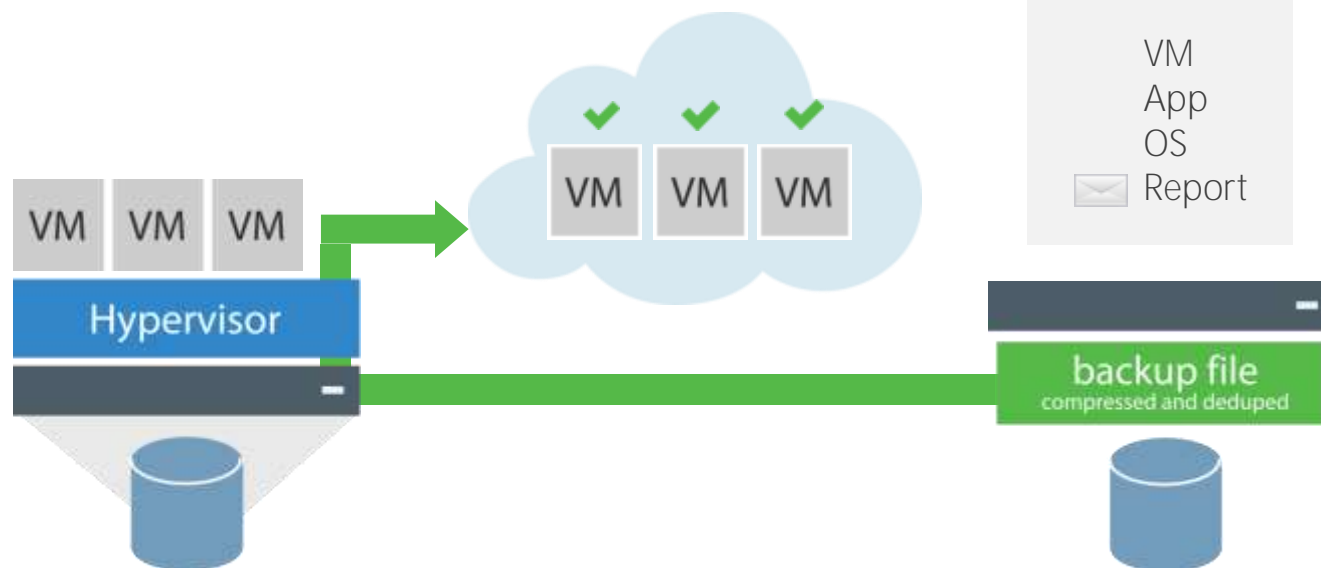
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Verified Protection

automated backup verification



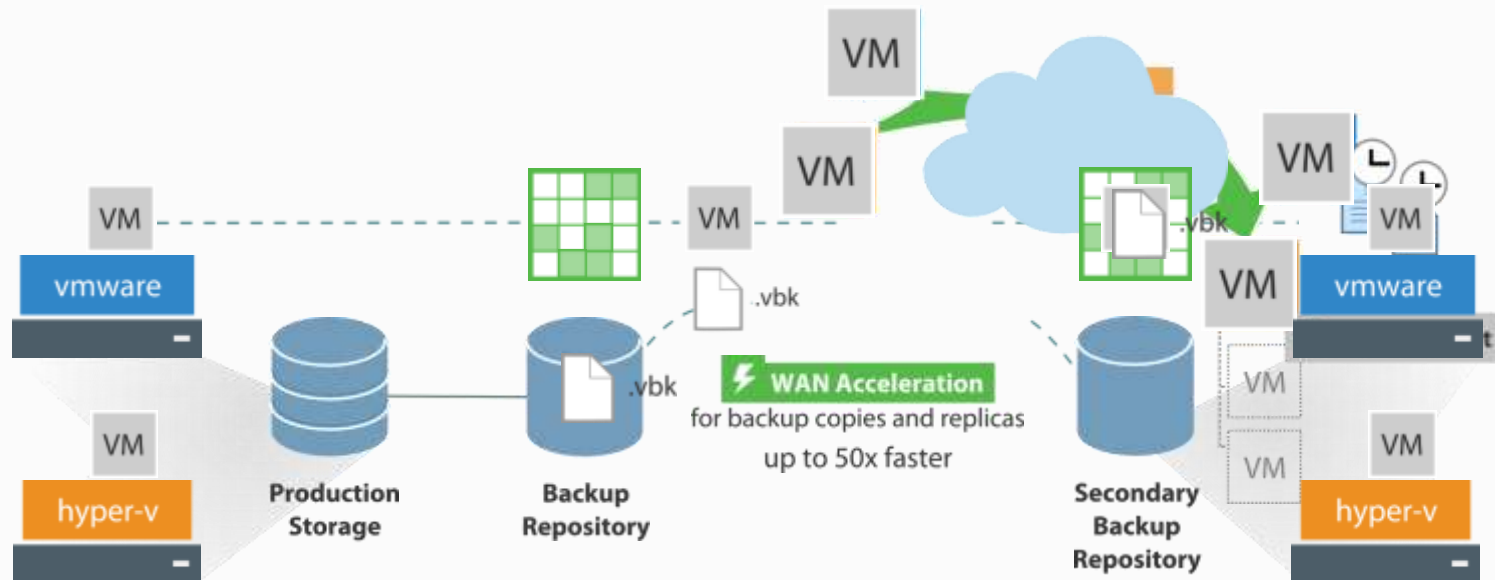
Availability for the Modern Data Center

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Replication with WAN Acceleration

speed up replication and backup copy offsite

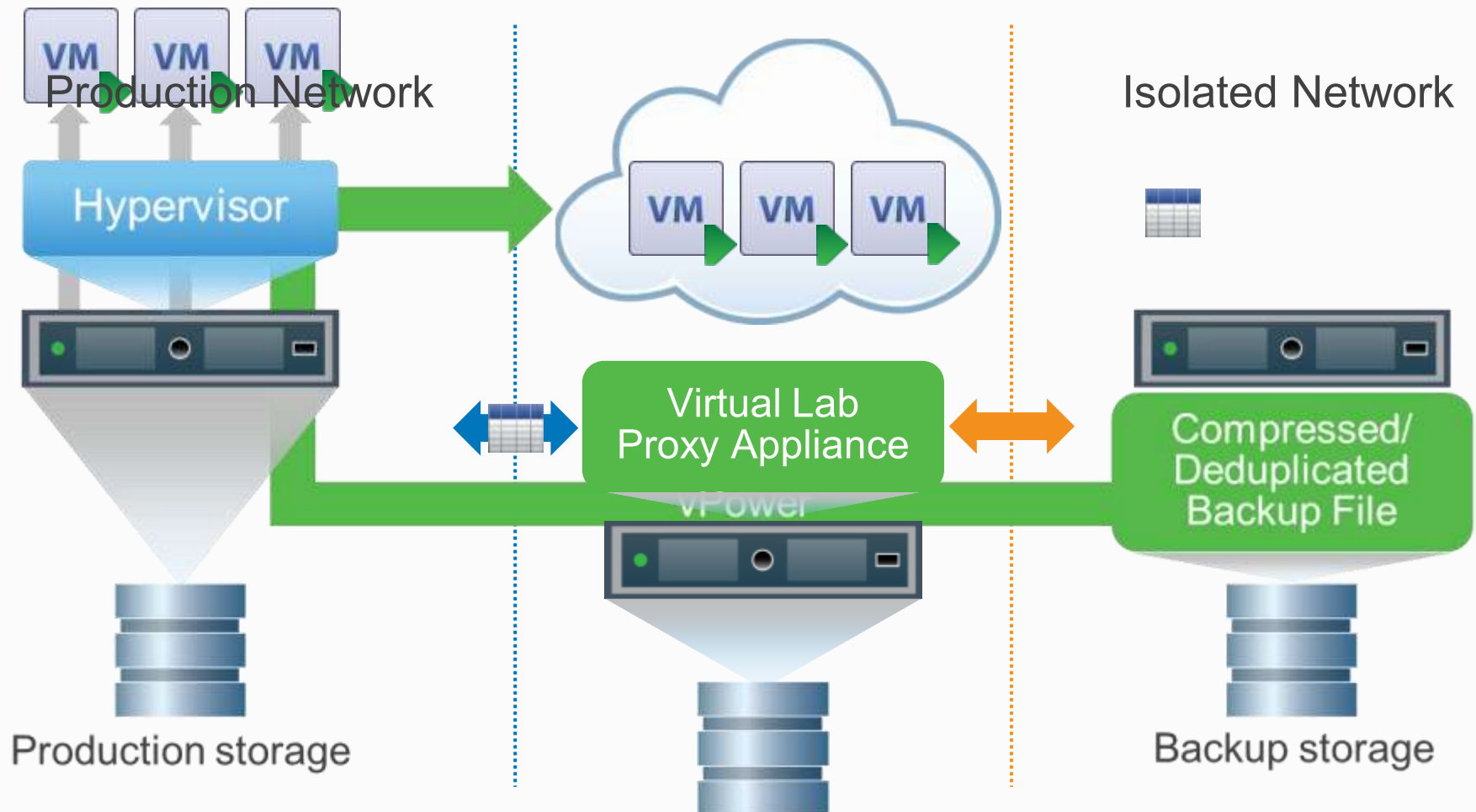


Availability for the Modern Data Center

Unprecedented combination of capabilities

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How it works



Availability for the Modern Data Center

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Veeam Backup Management Suite

Extends advanced capabilities to backup

24x7 real-time monitoring

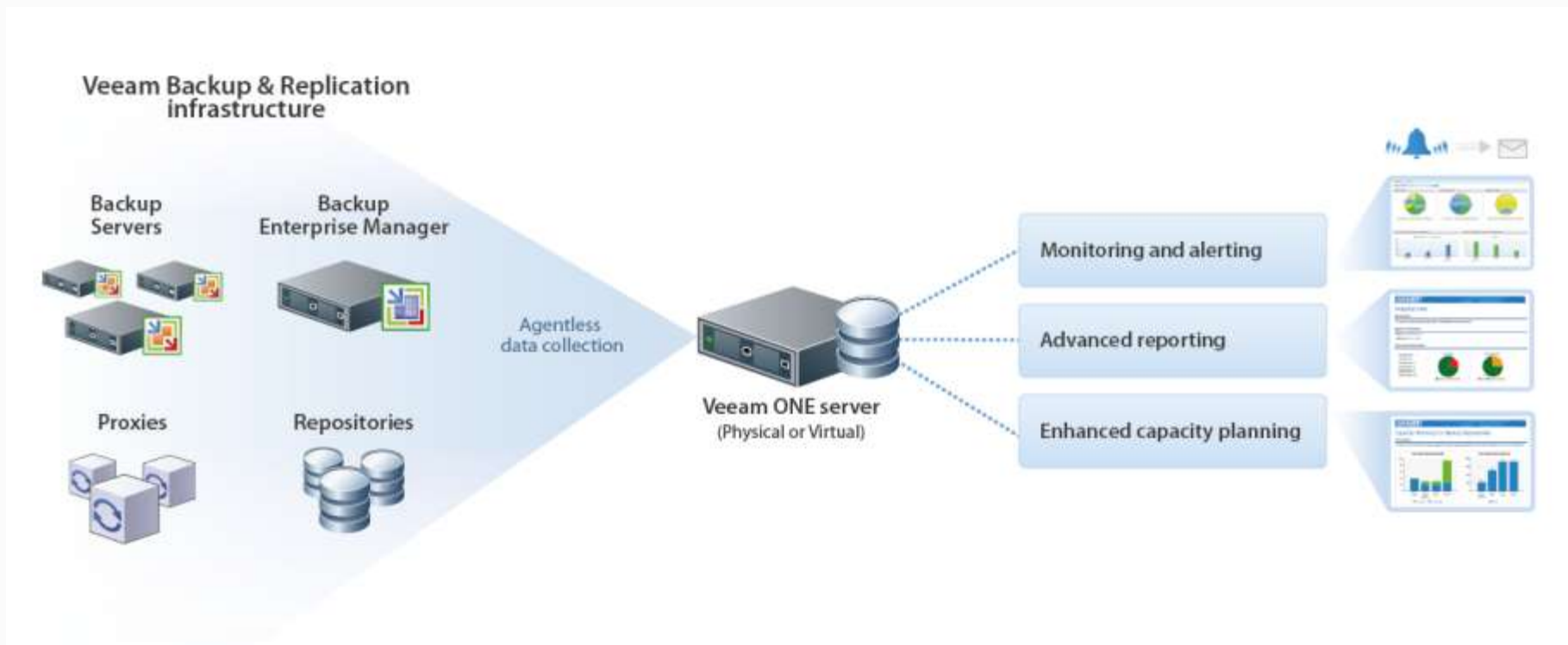
Advanced alerting

Built-in knowledge base

Automated reporting

Customizable dashboards

Capacity planning



Running VMs from backups

When you need to...	vPower enables...
Quickly restart failed VMs	Instant VM Recovery
Verify the recoverability of backups and eliminate failed restores	SureBackup
Restore application data, without agents or special backups	U-AIR Universal Application-Item Recovery
Test patches, troubleshoot problems, or create a training lab	On-Demand Sandbox

Veeam enables the Always-On Business

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- ✓ No data loss
- ✓ Recovery Time & Recovery Point Objective (RTPO) < 15min

Applications

Management and Operations

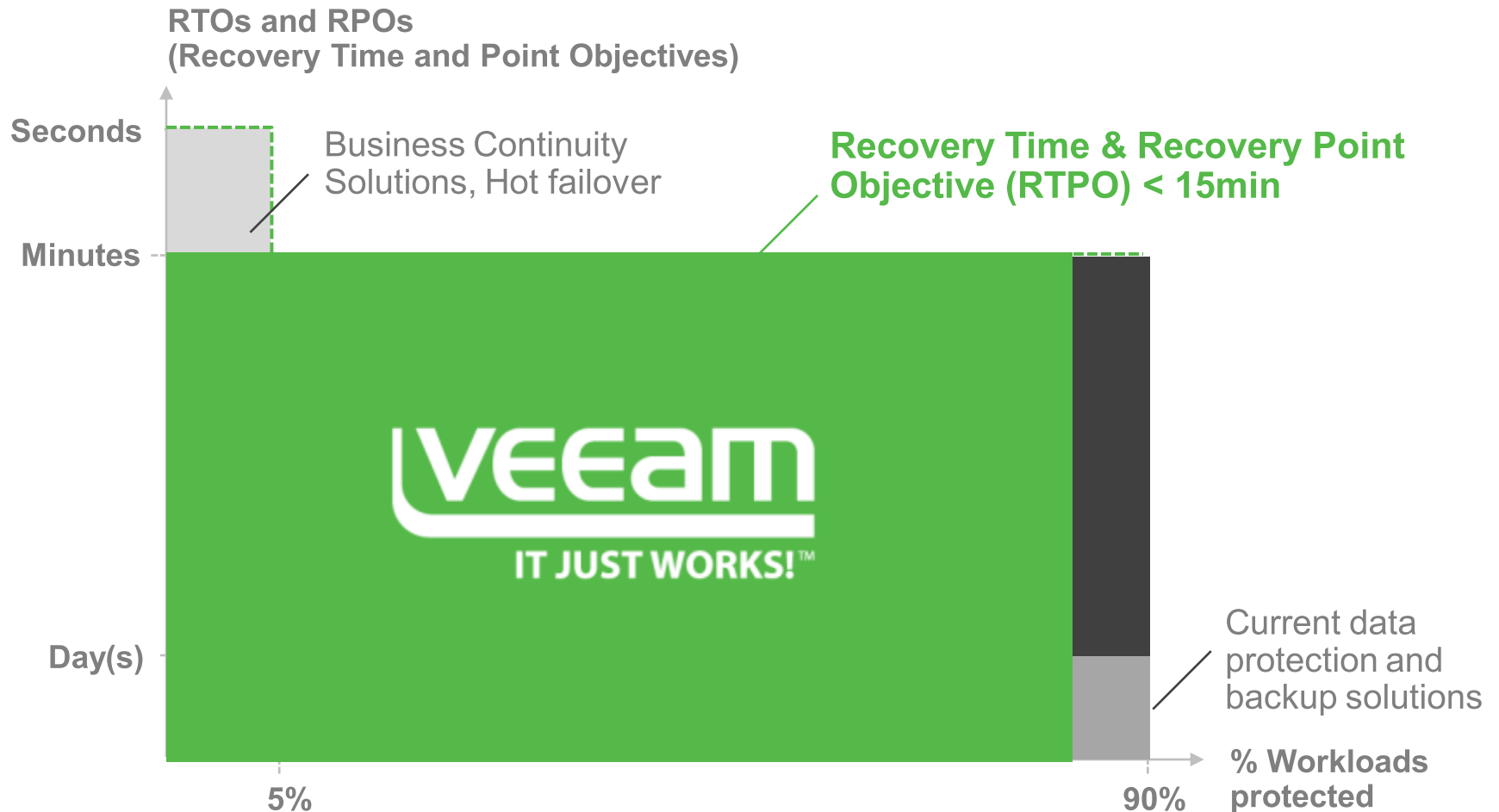
Veeam Availability Suite

Virtualization

Storage

Cloud

Veeam Availability Suite Bridges the Gap



How Can We Help You?

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